

TOMATO BANK
Financial Highlights 2023

April 1, 2022 — March 31, 2023

TOMATO BANK, LTD.

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(Note) Information presented herein has been extracted from the Original material, solely for the convenience of outside Japan.

The amounts, ratios or any other information presented herein have not been audited.

Profile

TOMATO BANK, established in Okayama in 1931 as a savings and loan association, has since grown to become a financial institution serving mainly small and medium-sized companies.

Becoming an authorized foreign exchange bank in 1978 has enabled TOMATO BANK to provide a variety of services to meet the region's international banking needs. This, together with being listed on the stock exchange since 1987, has made TOMATO BANK one of the area's leading financial institutions, a position we fully intend to maintain.

In 1989, TOMATO BANK's status was upgraded from "sogo" bank (mutual saving and loan) to ordinary commercial bank status. We marked this occasion by changing our name TOMATO BANK, LTD. to symbolize a process of renewal. Thus, we hoped to establish ourselves as a friendly bank to every customer, like a tomato.

In order to carry out our mission as a financial institution that contributes to the region's growth and development, we aim to provide the customers at our 61 branches, both businesses and individuals, with the best possible service.

Corporate Data

as of June 30, 2023

TOMATO BANK, LTD.	
Head Office	3-4, Bancho 2-chome, Kita-ku, Okayama-shi, Okayama 700-0811, Japan
Market & International Business Division	Phone : 086-800-1510 Fax : 086-221-1040 SWIFT code : TOMAJPJZ
Founded	November 9, 1931
Paid-in Capital	14,310 millions of yen
Issued and Outstanding Stock	12,679,030 shares
Stock Listing	Standard Market of Tokyo Securities Exchange
Branches	61
Employees	770

Subsidiaries and Affiliated Companies

as of June 30, 2023

Subsidiaries	TOMATO BUSINESS, LTD.
	TOMATO CARD, LTD.
	TOMATO LEASE, LTD.

Message from the President



Shogo Takagi, President

I would like to extend my deepest gratitude to all shareholders, customers, and other stakeholders of TOMATO BANK for their continued support.

In fiscal 2022, the Japanese economy showed signs of recovery in economic activities owing to the easing of behavioral restrictions put in place due to COVID-19, although the situation in Ukraine caused a sharp rise in raw material prices and severe volatility in exchange rate fluctuations.

In this climate, we have been vigorously engaged in providing assistance, mainly to local customers, with cash flow issues and support for management improvement.

We have commenced an array of initiatives to demonstrate the true value of our business model, namely to “support the core business of corporate customers and offer the optimum proposals to retail customers.” As a culmination of our efforts in this final year of the Medium-Term Management Plan, we will tackle the challenge of finding solutions to a range of issues, and will develop human resources with a rich sense of humanity that are trusted by our customers.

In this age of volatility, uncertainty, complexity and ambiguity, or VUCA, we will continue to contribute to the growth and development of the regional economy as a bank that is indispensable to the local community, taking to heart the spirit of “mutual aid” passed down since our founding.

We hope you will continue to extend your support and guidance to TOMATO BANK.

July, 2023

Shogo Takagi
President

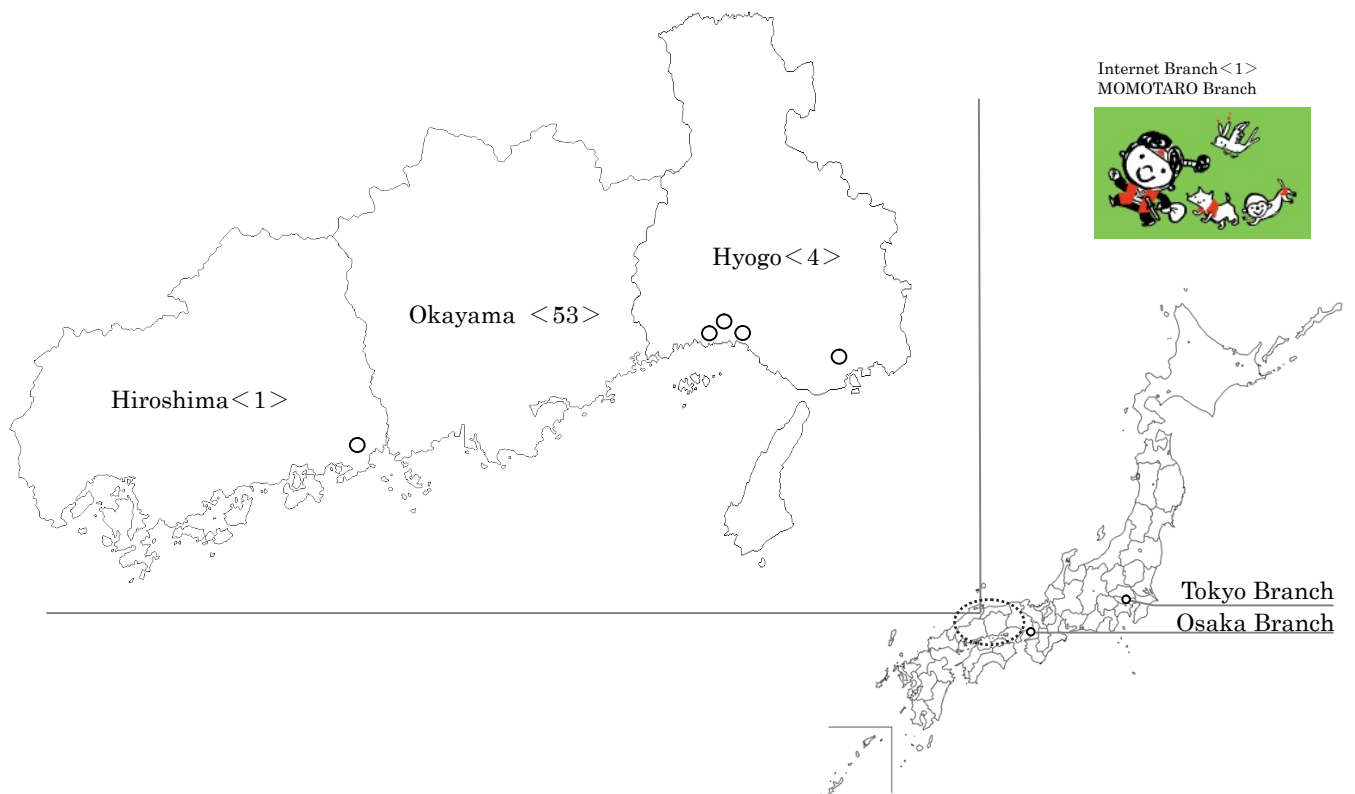
Board of Directors

as of June 30, 2023

President	Director	Corporate Auditor
Shogo Takagi	Yasuhisa Tsubota	Takumi Kotake
Managing Director	Koji Tanimoto	Kazumi Yoshioka
Kunihiko Nobunaga	Hiroshi Ogawa	Noboru Miyake
Masaki Inoue	Mihoko Ueoka	Tetsuya Okuda
Koji Naka		
Naoyasu Tanabe		

Service Network

as of June 30, 2023



Consolidated Balance Sheets

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
ASSETS:			
Cash and due from banks	86,562	196,344	648,262
Monetary receivables purchased	540	715	4,050
Trading account securities	30	51	228
Securities	163,781	167,275	1,226,552
Loans and bills discounted	1,016,326	993,178	7,611,222
Foreign exchange	2,741	3,039	20,531
Lease receivables and investment assets	10,434	10,446	78,144
Other assets	15,304	15,770	114,611
Property, plant and equipment	12,196	12,525	91,337
Intangible assets	612	713	4,587
Deferred tax assets	2,435	1,577	18,238
Customers' liabilities for acceptances and guarantees	5,070	5,053	37,970
Allowance for loan losses	(4,851)	(4,771)	(36,331)
Total assets	1,311,185	1,401,920	9,819,407
LIABILITIES AND NET ASSETS:			
Liabilities:			
Deposits	1,215,588	1,210,345	9,103,486
Borrowed money	25,439	120,551	190,518
Foreign exchange	55	31	416
Other liabilities	9,109	9,603	68,223
Net defined benefit liability	912	742	6,833
Provision for directors' stock based compensation	50	31	379
Provision for reimbursement of deposits	—	10	—
Provision for contingent loss	94	153	704
Deferred tax liabilities	146	132	1,094
Deferred tax liabilities for land revaluation	513	513	3,846
Acceptances and guarantees	5,070	5,053	37,970
Total liabilities	1,256,981	1,347,169	9,413,474
Net assets:			
Shareholders' equity:			
Capital stock	14,310	17,810	107,166
Capital surplus	22,463	18,963	168,229
Retained earnings	17,525	16,358	131,249
Treasury stock	(338)	(336)	(2,532)
Total shareholders' equity	53,961	52,795	404,114
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities	(266)	1,284	(1,999)
Deferred gains or losses on hedges	(0)	(0)	(1)
Revaluation reserve for land	671	671	5,029
Remeasurements of defined benefit plans	(161)	(0)	(1,209)
Total accumulated other comprehensive income	242	1,955	1,818
Total net assets	54,204	54,751	405,932
Total liabilities and net assets	1,311,185	1,401,920	9,819,407

Consolidated Statements of Income

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Income:			
Interest and dividends on:			
Loans and discounts	11,516	11,545	86,247
Securities	1,417	1,221	10,613
Other	164	100	1,232
Fees and commissions	3,489	3,561	26,133
Other ordinary income	5,958	5,970	44,620
Other income	495	439	3,710
Total income	23,041	22,838	172,558
Expenses:			
Interest on:			
Deposits	103	161	771
Borrowing	63	66	478
Other	256	46	1,920
Fees and commissions	2,330	2,407	17,449
Other ordinary expenses	5,611	5,365	42,026
General and administrative expenses	11,196	11,379	83,849
Other expenses	769	998	5,765
Total expenses	20,331	20,426	152,262
Income before income taxes	2,710	2,412	20,295
Income taxes:			
Current	891	775	6,677
Deferred	(61)	(22)	(458)
Net income	1,879	1,659	14,076
Net income attributable to non-controlling interests	—	—	—
Net income attributable to owners of parent	1,879	1,659	14,076

Consolidated Statements of Comprehensive Income

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Net income	1,879	1,659	14,076
Other comprehensive income			
Valuation difference on available-for-sales securities	(1,551)	(825)	(11,615)
Deferred gains or losses on hedges	(0)	1	(1)
Remeasurements of defined benefit plans	(161)	18	(1,206)
Comprehensive income	167	853	1,253
Comprehensive income attributable to:			
Owners of parent	167	853	1,253
Non-controlling interests	—	—	—

Consolidated Statements of Changes in Net Assets

Millions of Yen				
2023				
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	17,810	18,963	16,358	(336)
Net income attributable to owners of parent	—	—	1,879	—
Cash dividends	—	—	(712)	—
Transfer from share capital to other capital surplus	(3,500)	3,500	—	—
Purchases of treasury stock	—	—	—	(1)
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	(3,500)	3,500	1,167	(1)
Balance at end of year	14,310	22,463	17,525	(338)

Millions of Yen					
2023					
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Remeasurements of defined benefit plans	Total net assets
Balance at beginning of year	1,284	(0)	671	(0)	54,751
Net income attributable to owners of parent	—	—	—	—	1,879
Cash dividends	—	—	—	—	(712)
Transfer from share capital to other capital surplus	—	—	—	—	—
Purchases of treasury stock	—	—	—	—	(1)
Net changes in items other than shareholders' equity	(1,551)	(0)	—	(161)	(1,712)
Net changes during the year	(1,551)	(0)	—	(161)	(546)
Balance at end of year	(266)	(0)	671	(161)	54,204

	Millions of Yen			
	2022			
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	17,810	15,991	15,589	(340)
Cumulative effect of accounting changes	—	—	(136)	—
Restated balance	17,810	15,991	15,453	(340)
Issuance of capital stock	5,000	5,000	—	—
Net income attributable to owners of parent	—	—	1,659	—
Cash dividends	—	—	(754)	—
Transfer from share capital to other capital surplus	(5,000)	5,000	—	—
Purchases of treasury stock	—	—	—	(7,029)
Disposals of treasury stock	—	—	—	5
Retirement of treasury stock	—	(7,028)	—	7,028
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	—	2,972	905	4
Balance at end of year	17,810	18,963	16,358	(336)

	Millions of Yen				
	2022				
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Remeasurements of defined benefit plans	Total net assets
Balance at beginning of year	2,109	(1)	671	(19)	51,811
Cumulative effect of accounting changes	—	—	—	—	(136)
Restated balance	2,109	(1)	671	(19)	51,675
Issuance of capital stock	—	—	—	—	10,000
Net income attributable to owners of parent	—	—	—	—	1,659
Cash dividends	—	—	—	—	(754)
Transfer from share capital to other capital surplus	—	—	—	—	—
Purchases of treasury stock	—	—	—	—	(7,029)
Disposals of treasury stock	—	—	—	—	5
Retirement of treasury stock	—	—	—	—	—
Net changes in items other than shareholders' equity	(825)	1	—	18	(805)
Net changes during the year	(825)	1	—	18	3,075
Balance at end of year	1,284	(0)	671	(0)	54,751

Thousands of U.S. Dollars				
2023				
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	133,378	142,018	122,509	(2,520)
Net income attributable to owners of parent	—	—	14,076	—
Cash dividends	—	—	(5,336)	—
Transfer from share capital to other capital surplus	(26,211)	26,211	—	—
Purchases of treasury stock	—	—	—	(12)
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	(26,211)	26,211	8,740	(12)
Balance at end of year	107,166	168,229	131,249	(2,532)

Thousands of U.S. Dollars					
2023					
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Remeasurements of defined benefit plans	Total net assets
Balance at beginning of year	9,616	(0)	5,029	(3)	410,027
Net income attributable to owners of parent	—	—	—	—	14,076
Cash dividends	—	—	—	—	(5,336)
Transfer from share capital to other capital surplus	—	—	—	—	—
Purchases of treasury stock	—	—	—	—	(12)
Net changes in items other than shareholders' equity	(11,615)	(1)	—	(1,206)	(12,823)
Net changes during the year	(11,615)	(1)	—	(1,206)	(4,095)
Balance at end of year	(1,999)	(1)	5,029	(1,206)	405,932

Consolidated Statements of Cash Flows

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Cash flows from operating activities			
Income (loss) before income taxes	2,710	2,412	20,295
Depreciation	795	790	5,959
Impairment loss	25	1	191
Increase (decrease) in allowance for loan losses	80	(254)	601
Increase (decrease) in net defined benefit liability	(75)	(63)	(562)
Increase (decrease) in provision for directors' bonuses-stock	19	14	145
Increase (decrease) in provision for directors' retirement benefits	—	(18)	—
Increase (decrease) in provision for reimbursement of deposits	(10)	(9)	(76)
Increase (decrease) in provision for contingent loss	(59)	64	(446)
Gain on fund management	(13,098)	(12,867)	(98,094)
Financing expenses	423	274	3,170
Loss (gain) related to securities	82	(24)	616
Foreign exchange losses (gains)	—	(1)	—
Loss (gain) on disposal of non-current assets	3	32	24
Net decrease (increase) in loans and bills discounted	(23,147)	(7,577)	(173,351)
Net increase (decrease) in deposits	6,953	2,518	52,077
Net increase (decrease) in negotiable certificates of deposits	(1,711)	1,291	(12,813)
Net increase (decrease) in borrowed money (excluding subordinated borrowings)	(95,111)	93,779	(712,281)
Net decrease (increase) in deposits (excluding deposits paid to Bank of Japan)	764	5	5,725
Net decrease (increase) in call loans	168	175	1,259
Net decrease (increase) in foreign exchanges - assets	298	152	2,233
Net increase (decrease) in foreign exchanges - liabilities	23	8	178
Net decrease (increase) in leased receivables and investment assets	23	(36)	172
Proceeds from fund management	13,266	13,078	99,351
Payments for finance	(433)	(309)	(3,247)
Decrease (increase) in defined benefit plans	13	28	101
Other, net	(1,412)	(1,910)	(10,575)
Subtotal	(109,407)	91,555	(819,345)
Income taxes paid	(843)	(819)	(6,320)
Net cash provided by (used in) operating activities	(110,251)	90,735	(825,665)
Cash flows from investing activities			
Purchase of securities	(35,384)	(41,372)	(264,991)
Proceeds from sales of securities	24,703	25,029	185,004
Proceeds from redemption of securities	13,109	16,965	98,173
Purchase of property, plant and equipment	(270)	(322)	(2,027)
Proceeds from sales of property, plant and equipment	0	0	5
Purchase of intangible assets	(96)	(312)	(724)
Net cash provided by (used in) investing activities	2,061	(13)	15,439

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Cash flows from financing activities			
Proceeds from issuance of capital stock	—	10,000	—
Repayments of lease obligations	(113)	(53)	(853)
Cash dividends paid	(712)	(754)	(5,336)
Purchases of treasury stock	(1)	(7,029)	(12)
Proceeds from sales of treasury stock	—	5	—
Net cash provided by (used in) financing activities	(828)	2,168	(6,202)
Effect of exchange rate change on cash and cash equivalents	—	1	—
Net increase (decrease) in cash and cash equivalents	(109,017)	92,891	(816,427)
Cash and cash equivalents at beginning of year	193,284	100,392	1,447,499
Cash and cash equivalents at end of year	84,266	193,284	631,071

Non-Consolidated Balance Sheets

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
ASSETS:			
Cash and due from banks	86,554	196,335	648,203
Monetary receivables purchased	540	715	4,050
Trading account securities	30	51	228
Securities	163,956	167,451	1,227,865
Loans and bills discounted	1,020,640	997,428	7,643,528
Foreign exchange	2,741	3,039	20,531
Other assets	11,109	11,530	83,200
Property, plant and equipment	12,148	12,468	90,983
Intangible assets	607	701	4,546
Deferred tax assets	2,265	1,479	16,964
Customers' liabilities for acceptances and guarantees	5,195	5,178	38,906
Allowance for loan losses	(4,614)	(4,519)	(34,554)
Total assets	1,301,176	1,391,862	9,744,453
LIABILITIES AND NET ASSETS:			
Liabilities:			
Deposits	1,216,339	1,210,955	9,109,107
Borrowed money	18,051	112,670	135,184
Foreign exchange	55	31	416
Other liabilities	7,270	8,088	54,449
Provision for retirement benefits	651	716	4,879
Provision for directors' stock based compensation	50	31	379
Provision for reimbursement of deposits	—	10	—
Provision for contingent loss	94	153	704
Deferred tax liabilities for land revaluation	513	513	3,846
Acceptances and guarantees	5,195	5,178	38,906
Total liabilities	1,248,221	1,338,350	9,347,875
Net assets:			
Shareholders' equity:			
Capital stock	14,310	17,810	107,166
Capital surplus	22,612	19,112	169,344
Retained earnings	15,966	14,970	119,570
Treasury stock	(338)	(336)	(2,532)
Total shareholders' equity	52,550	51,556	393,549
Valuation and translation adjustments:			
Valuation difference on available-for-sale securities	(266)	1,284	(1,999)
Deferred gains or losses on hedges	(0)	(0)	(1)
Revaluation reserve for land	671	671	5,029
Total valuation and translation adjustments	404	1,955	3,028
Total net assets	52,955	53,512	396,577
Total liabilities and net assets	1,301,176	1,391,862	9,744,453

Non- Consolidated Statements of Income

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Income:			
Interest and dividends on:			
Loans and discounts	11,534	11,563	86,381
Securities	1,467	1,269	10,992
Other	164	100	1,232
Fees and commissions	3,257	3,341	24,395
Other ordinary income:			
Gains on sales and redemptions of other securities and trading account securities	28	194	212
Foreign exchange gains	8	15	63
Other	—	—	—
Other income:			
Recoveries of written off claims	69	40	521
Gains on sales of equity securities	213	171	1,596
Other	212	227	1,592
Total income	16,956	16,925	126,987
Expenses:			
Interest on:			
Deposits	103	161	771
Borrowing	0	0	1
Other	285	87	2,141
Fees and commissions	2,294	2,371	17,181
Other ordinary expenses:			
Losses on sales and redemptions of bonds and trading account securities	191	108	1,436
Other	2	—	15
General and administrative expenses	10,897	11,088	81,607
Other expenses:			
Losses on sales and write-offs of shares	132	233	989
Provision for possible loan losses	280	35	2,097
Write-offs of loans	80	224	601
Losses on disposals of fixed assets	12	59	90
Losses on impairment of fixed assets	25	1	191
Other	225	365	1,690
Total expenses	14,530	14,737	108,814
Income before income taxes	2,426	2,188	18,172
Income taxes:			
Current	791	681	5,924
Deferred	(72)	(19)	(543)
Total income taxes	718	662	5,381
Net income	1,708	1,526	12,791

Non-Consolidated Statements of Changes in Net Assets

	Millions of Yen			
	2023			
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	17,810	19,112	14,970	(336)
Net income	—	—	1,708	—
Cash dividends	—	—	(712)	—
Transfer from share capital to other capital surplus	(3,500)	3,500	—	—
Purchases of treasury stock	—	—	—	(1)
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	(3,500)	3,500	995	(1)
Balance at end of year	14,310	22,612	15,966	(338)

	Millions of Yen			
	2023			
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total net assets
Balance at beginning of year	1,284	(0)	671	53,512
Net income	—	—	—	1,708
Cash dividends	—	—	—	(712)
Transfer from share capital to other capital surplus	—	—	—	—
Purchases of treasury stock	—	—	—	(1)
Net changes in items other than shareholders' equity	(1,551)	(0)	—	(1,551)
Net changes during the year	(1,551)	(0)	—	(557)
Balance at end of year	(266)	(0)	671	52,955

	Millions of Yen			
	2022			
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	17,810	16,140	14,313	(340)
Cumulative effect of accounting changes	—	—	(114)	—
Restated balance	17,810	16,140	14,198	(340)
Issuance of capital stock	5,000	5,000	—	—
Net income	—	—	1,526	—
Cash dividends	—	—	(754)	—
Transfer from share capital to other capital surplus	(5,000)	5,000	—	—
Purchases of treasury stock	—	—	—	(7,029)
Disposals of treasury stock	—	—	—	5
Retirement of treasury stock	—	(7,028)	—	7,028
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	—	2,972	772	4
Balance at end of year	17,810	19,112	14,970	(336)

	Millions of Yen			
	2022			
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total net assets
Balance at beginning of year	2,109	(1)	671	50,703
Cumulative effect of accounting changes	—	—	—	(114)
Restated balance	2,109	(1)	671	50,588
Issuance of capital stock	—	—	—	10,000
Net income	—	—	—	1,526
Cash dividends	—	—	—	(754)
Transfer from share capital to other capital surplus	—	—	—	—
Purchases of treasury stock	—	—	—	(7,029)
Disposals of treasury stock	—	—	—	5
Retirement of treasury stock	—	—	—	—
Net changes in items other than shareholders' equity	(825)	1	—	(824)
Net changes during the year	(825)	1	—	2,924
Balance at end of year	1,284	(0)	671	53,512

Thousands of U.S. Dollars				
2023				
	Capital stock	Capital surplus	Retained earnings	Treasury stock
Balance at beginning of year	133,378	143,133	112,114	(2,520)
Net income	—	—	12,791	—
Cash dividends	—	—	(5,336)	—
Transfer from share capital to other capital surplus	(26,211)	26,211	—	—
Purchases of treasury stock	—	—	—	(12)
Net changes in items other than shareholders' equity	—	—	—	—
Net changes during the year	(26,211)	26,211	7,455	(12)
Balance at end of year	107,166	169,344	119,570	(2,532)

Thousands of U.S. Dollars				
2023				
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total net assets
Balance at beginning of year	9,616	(0)	5,029	400,751
Net income	—	—	—	12,791
Cash dividends	—	—	—	(5,336)
Transfer from share capital to other capital surplus	—	—	—	—
Purchases of treasury stock	—	—	—	(12)
Net changes in items other than shareholders' equity	(11,615)	(1)	—	(11,617)
Net changes during the year	(11,615)	(1)	—	(4,173)
Balance at end of year	(1,999)	(1)	5,029	396,577